

Comensura's Managing Temporary and Permanent Recruitment Framework offer: a world of possibility.

## **Lots 1 to 7:**

# Managed Service Options to help you find a smarter way to work.



Our Classic vendor neutral service is designed to help you get the best value from your agency staff expenditure.



Our Adaptive managed service is all about the art of the possible. It's about taking our classic vendor neutral model and all of its benefits and adapting to the specific requirements of you as the customer.

### Optional free services.

### **Price Promise.**

We provide you with flexible procurement options.

### **Demand Management.**

We will provide you with workforce planning support and demand management controls, to help you better plan for recruitment, ensure effective governance and drive out waste and stealth costs.

### **Role Optimisation Service.**

This service will take an overview of the role to ensure that the best route to market is used – either a Temporary Worker, Interim, Permanent Placement or Consultant / Statement of Works.

### **Markets**

Comensura provides a bespoke service for customers in the following market sectors:

- Local Government
- Central Government
- Housing
- Higher Education
- Emergency Services
- Schools and MAT's
- NHS

### Workforce Strategy.

Consultancy service to review and potentially change the way temp labour is engaged and deployed to deliver further cost savings, quality improvement and optimisation.

### Tier Zero Integration.

Integration of alternative supply channels as a tier zero supplier, to support diversity and inclusion or other customer requirements.



### **Talent Pool Integration.**

Integration of talent pool technology to drive direct candidate attraction, and reduce dependency on agency resource. Includes compliance and payroll management.

### **On-Site Account Management.**

The provision of a dedicated Account Manager (over and above our standard account management provision) on-site for between 1 and 5 days.

### **Customer Brand Development.**

Helping customers build their employer brand in order to attract talent for their resourcing needs, both temporary and permanent.

### System Development.

Bespoke system development – for example HR or Procurement system integration.

Smarter saves money.



### Bespoke Audits.

Tailored audit over and above our standard service.

## Statement of Work / Project Management.

Conducting further competitions with suppliers to establish a best value solution. Contractual management and payment of suppliers.

## Payroll Management of referred workers.

Contractual management and payroll management of inside-IR35 workers.

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### **Lot 8:**

# Technology and Procurement Options to help you find a smarter way to work.



Our Essential model has been designed for customers who want process efficiency, risk management, cost control and visibility, but do not want a full managed service.

The Essential model is comprised of two components – technology and procurement services. It can either be used to create a preferred supplier list and enable hiring managers to self-serve, or work alongside a customers' internal agency.

Scope.

All options can be provided under one managed service or as standalone options:

- Temporary Recruitment
- Interim Recruitment
- Contractor Recruitment
- Permanent Recruitment
- Payroll Management
- Statement of Work Management

### Optional free services.

### Post Implementation Training.

Addition to the training provided as part of the implementation process.

### Procurement of agencies.

Procurement of an agency supply chain. You have the option of using our YPO buy rates, or we can ask agencies to tender rates (first procurement exercise free).

## Agency Contract Management (Per Agency Contracted).

Ensuring that any agencies engaged with by the Customer, via the VMS, agree to the standard terms for Agencies as set out by the Customer and the Service Provider will facilitate any contact negotiations and provide the final contract to the customer. Initial agency contract management only.

# Smarter thinks differently.



### Additional costed options.

### Talent Pool Integration.

Integration of talent pool technology to drive direct candidate attraction, and reduce dependency on agency resource. Includes compliance and payroll management.

### System Development.

Bespoke system development – for example HR or Procurement system integration.



## Lot 10: Managing Permanent Recruitment.

Our Permanent Recruitment Service enables you to place your permanent recruitment requirements with an approved list of procured and contracted suppliers.

The service is available as either a standalone offering or can be combined with out classic, adaptive or essential models.

### Markets

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### **About Comensura.**

Comensura is obsessive about delivering a smarter way to work for customers with complex sourcing requirements.

We manage the supply of temporary, contractor and permanent labour for organisations across multiple sectors. We help them resource all their staffing requirements, with efficiency and control at every step.

## A smarter way to work.

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